

***2005 Long-Term Care Rate Guide***  
***Premium Rate Increase History Section***  
***History For Companies NO LONGER Offering New Business In California***

| <i>Company Name</i>      | <i>Policy Form</i> | <i>Date Sold</i> | <i>Company From Which Policy Form Was Acquired</i> | <i>Date Acquired</i> | <i>Policy Type</i> | <i>Policy Category</i> | <i>Sold In California</i> | <i>Sold In Other States</i> | <i>Rate Increase Requested</i> | <i>Rate Increased Approved</i> | <i>Date Rate Increase Approved</i> | <i>Date Increased Was Issued To Policy Holders</i> |
|--------------------------|--------------------|------------------|--|----------------------|--------------------|------------------------|---------------------------|-----------------------------|--------------------------------|--------------------------------|------------------------------------|--|
| FORTIS INSURANCE COMPANY | 4006               | 1993-1997        |  |                      | Group              | COMP-TQ                |                           | DC                          | 35.00%                         | 35.00%                         | 09/12/2001                         | 12/01/2001   |
| FORTIS INSURANCE COMPANY | 4006               | 1993-1997        |  |                      | Group              | COMP-TQ                |                           | MA                          | 35.00%                         | 35.00%                         | 09/12/2001                         | 12/01/2001   |
| FORTIS INSURANCE COMPANY | 4006               | 1993-1997        |  |                      | Group              | COMP-TQ                |                           | NJ                          | 35.00%                         | 35.00%                         | 09/12/2001                         | 12/01/2001   |
| FORTIS INSURANCE COMPANY | 4008               | 1993-1997        |  |                      | Group              | COMP-TQ                |                           | DC                          | 35.00%                         | 35.00%                         | 09/12/2001                         | 12/01/2001   |
| FORTIS INSURANCE COMPANY | 4008               | 1993-1997        |  |                      | Group              | COMP-TQ                |                           | MA                          | 35.00%                         | 35.00%                         | 09/12/2001                         | 12/01/2001   |
| FORTIS INSURANCE COMPANY | 4008               | 1993-1997        |  |                      | Group              | COMP-TQ                |                           | NJ                          | 35.00%                         | 35.00%                         | 09/12/2001                         | 12/01/2001   |
| FORTIS INSURANCE COMPANY | 4002               | 1993-1997        |  |                      | Group              | HCO-TQ                 |                           | MA                          | 35.00%                         | 35.00%                         | 08/29/2001                         | 12/01/2001   |
| FORTIS INSURANCE COMPANY | 4002               | 1993-1997        |  |                      | Group              | HCO-TQ                 |                           | NJ                          | 35.00%                         | 35.00%                         | 08/29/2001                         | 12/02/2001   |
| FORTIS INSURANCE COMPANY | 4000               | 1993-1997        |  |                      | Group              | NHR-TQ                 |                           | DC                          | 35.00%                         | 35.00%                         | 08/29/2001                         | 12/01/2001   |
| FORTIS INSURANCE COMPANY | 4000               | 1993-1997        |  |                      | Group              | NHR-TQ                 |                           | MA                          | 35.00%                         | 35.00%                         | 08/29/2001                         | 12/01/2001   |
| FORTIS INSURANCE COMPANY | 4000               | 1993-1997        |  |                      | Group              | NHR-TQ                 |                           | NJ                          | 35.00%                         | 35.00%                         | 08/29/2001                         | 12/01/2001   |

| <i>Company Name</i>      | <i>Policy Form</i> | <i>Date Sold</i> | <i>Company From Which Policy Form Was Acquired</i> | <i>Date Acquired</i> | <i>Policy Type</i> | <i>Policy Category</i> | <i>Sold In California</i> | <i>Sold In Other States</i> | <i>Rate Increase Requested</i> | <i>Rate Increased Approved</i> | <i>Date Rate Increase Approved</i> | <i>Date Increased Was Issued To Policy Holders</i> |
|--------------------------|--------------------|------------------|--|----------------------|--------------------|------------------------|---------------------------|-----------------------------|--------------------------------|--------------------------------|------------------------------------|--|
| FORTIS INSURANCE COMPANY | 4043-FL            | 1993-1997        |  |                      | Individual         | COMP-TQ                |                           | FL                          | 30.00%                         | 30.00%                         | 06/30/2003                         | 01/01/2004   |
| FORTIS INSURANCE COMPANY | 4043-FL            | 1993-1997        |  |                      | Individual         | COMP-TQ                |                           | FL                          | 15.00%                         | 10.00%                         | 12/30/1999                         | 02/01/2000   |
| FORTIS INSURANCE COMPANY | 4043-ID            | 1993-1997        |  |                      | Individual         | COMP-TQ                |                           | ID                          | 35.00%                         | 35.00%                         | 03/16/2001                         | 07/01/2001   |
| FORTIS INSURANCE COMPANY | 4043-MA            | 1993-1998        |  |                      | Individual         | COMP-TQ                |                           | MA                          | 35.00%                         | 35.00%                         | 07/18/2001                         | 11/01/2001   |
| FORTIS INSURANCE COMPANY | 4043-ME            | 1993-1997        |  |                      | Individual         | COMP-TQ                |                           | ME                          | 35.00%                         | 35.00%                         | 05/14/2001                         | 08/01/2001   |
| FORTIS INSURANCE COMPANY | 4043-MI            | 1993-1997        |  |                      | Individual         | COMP-TQ                |                           | MI                          | 35.00%                         | 35.00%                         | 5/14/2001                          | 08/01/2001   |
| FORTIS INSURANCE COMPANY | 4043-MN-AA         | 1993-1997        |  |                      | Individual         | COMP-TQ                |                           | MN                          | 35.00%                         | 35.00%                         | 06/19/2001                         | 10/01/2001   |
| FORTIS INSURANCE COMPANY | 4043-WI            | 1993-1997        |  |                      | Individual         | COMP-TQ                |                           | WI                          | 35.00%                         | 35.00%                         | 06/18/2001                         | 10/01/2001   |
| FORTIS INSURANCE COMPANY | 4042               | 1993-1997        |  |                      | Individual         | HCO-TQ                 |                           | AL                          | 35.00%                         | 35.00%                         | 05/29/2001                         | 09/01/2001   |
| FORTIS INSURANCE COMPANY | 4042               | 1993-1997        |  |                      | Individual         | HCO-TQ                 |                           | AR                          | 35.00%                         | 35.00%                         | 10/26/2001                         | 12/01/2002   |
| FORTIS INSURANCE COMPANY | 4042               | 1993-1997        |  |                      | Individual         | HCO-TQ                 |                           | CO                          | 35.00%                         | 35.00%                         | 05/08/2001                         | 08/01/2001   |
| FORTIS INSURANCE COMPANY | 4042               | 1993-1997        |  |                      | Individual         | HCO-TQ                 |                           | KY                          | 35.00%                         | 15.00%                         | 03/14/2001                         | 07/01/2001   |
| FORTIS INSURANCE COMPANY | 4042-AZ            | 1993-1997        |  |                      | Individual         | HCO-TQ                 |                           | AZ                          | 35.00%                         | 35.00%                         | 05/16/2001                         | 08/01/2001   |

| <i>Company Name</i>      | <i>Policy Form</i> | <i>Date Sold</i> | <i>Company From Which Policy Form Was Acquired</i> | <i>Date Acquired</i> | <i>Policy Type</i> | <i>Policy Category</i> | <i>Sold In California</i> | <i>Sold In Other States</i> | <i>Rate Increase Requested</i> | <i>Rate Increased Approved</i> | <i>Date Rate Increase Approved</i> | <i>Date Increased Was Issued To Policy Holders</i> |
|--------------------------|--------------------|------------------|--|----------------------|--------------------|------------------------|---------------------------|-----------------------------|--------------------------------|--------------------------------|------------------------------------|--|
| FORTIS INSURANCE COMPANY | 4042-CA            | 1993-1998        |  |                      | Individual         | HCO-TQ                 | CA                        |                             | 30.00%                         | 30.00%                         | 10/08/2003                         | 01/01/2004   |
| FORTIS INSURANCE COMPANY | 4042-CT            | 1993-1997        |  |                      | Individual         | HCO-TQ                 |                           | CT                          | 35.00%                         | 15.00%                         | 07/02/2001                         | 11/01/2001   |
| FORTIS INSURANCE COMPANY | 4042-DE            | 1993-1997        |  |                      | Individual         | HCO-TQ                 |                           | DE                          | 35.00%                         | 20.00%                         | 04/09/2001                         | 07/01/2001   |
| FORTIS INSURANCE COMPANY | 4042-FL            | 1993-1997        |  |                      | Individual         | HCO-TQ                 |                           | FL                          | 25.00%                         | 15.00%                         | 12/30/1999                         | 02/01/2000   |
| FORTIS INSURANCE COMPANY | 4042-FL            | 1993-1997        |  |                      | Individual         | HCO-TQ                 |                           | FL                          | 30.00%                         | 30.00%                         | 06/30/2003                         | 01/01/2004   |
| FORTIS INSURANCE COMPANY | 4042-FL            | 1993-1997        |  |                      | Individual         | HCO-TQ                 |                           | FL                          | 30.00%                         | 30.00%                         | 06/30/2003                         | 11/01/2003   |
| FORTIS INSURANCE COMPANY | 4042-IA            | 1993-1997        |  |                      | Individual         | HCO-TQ                 |                           | IA                          | 25.00%                         | 25.00%                         | 01/14/2002                         | 12/01/2002   |
| FORTIS INSURANCE COMPANY | 4042-ID            | 1993-1997        |  |                      | Individual         | HCO-TQ                 |                           | ID                          | 35.00%                         | 35.00%                         | 03/16/2001                         | 07/01/2001   |
| FORTIS INSURANCE COMPANY | 4042-IL            | 1993-1997        |  |                      | Individual         | HCO-TQ                 |                           | IL                          | 15.00%                         | 15.00%                         | 05/25/1999                         | 12/01/1999   |
| FORTIS INSURANCE COMPANY | 4042-IL            | 1993-1997        |  |                      | Individual         | HCO-TQ                 |                           | IL                          | 30.00%                         | 30.00%                         | 10/29/2003                         | 01/01/2004   |
| FORTIS INSURANCE COMPANY | 4042-IN            | 1993-1997        |  |                      | Individual         | HCO-TQ                 |                           | IN                          | 35.00%                         | 20.00%                         | 08/08/2001                         | 11/01/2001   |
| FORTIS INSURANCE COMPANY | 4042-KS            | 1993-1997        |  |                      | Individual         | HCO-TQ                 |                           | KS                          | 35.00%                         | 35.00%                         | 10/18/2001                         | 01/01/2002   |
| FORTIS INSURANCE COMPANY | 4042-LA            | 1993-1997        |  |                      | Individual         | HCO-TQ                 |                           | LA                          | 35.00%                         | 35.00%                         | 09/26/2001                         | 01/01/2002   |

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|--------------------------|--------------------|------------------|--|----------------------|--------------------|------------------------|---------------------------|-----------------------------|--------------------------------|--------------------------------|------------------------------------|--|
| FORTIS INSURANCE COMPANY | 4042-MA            | 1993-1998        |  |                      | Individual         | HCO-TQ                 |                           | MA                          | 35.00%                         | 35.00%                         | 07/18/2001                         | 11/01/2001   |
| FORTIS INSURANCE COMPANY | 4042-MD            | 1993-1997        |  |                      | Individual         | HCO-TQ                 |                           | MD                          | 35.00%                         | 20.00%                         | 06/25/2001                         | 10/01/2001   |
| FORTIS INSURANCE COMPANY | 4042-ME            | 1993-1997        |  |                      | Individual         | HCO-TQ                 |                           | ME                          | 35.00%                         | 35.00%                         | 05/14/2001                         | 08/01/2001   |
| FORTIS INSURANCE COMPANY | 4042-MI            | 1993-1997        |  |                      | Individual         | HCO-TQ                 |                           | MI                          | 35.00%                         | 35.00%                         | 05/14/2001                         | 08/01/2001   |
| FORTIS INSURANCE COMPANY | 4042-MO            | 1993-1997        |  |                      | Individual         | HCO-TQ                 |                           | MO                          | 35.00%                         | 35.00%                         | 03/13/2001                         | 07/01/2001   |
| FORTIS INSURANCE COMPANY | 4042-MS            | 1993-1997        |  |                      | Individual         | HCO-TQ                 |                           | MS                          | 25.00%                         | 25.00%                         | 05/17/2001                         | 08/01/2001   |
| FORTIS INSURANCE COMPANY | 4042-MT            | 1993-1997        |  |                      | Individual         | HCO-TQ                 |                           | MT                          | 35.00%                         | 35.00%                         | 03/12/2001                         | 07/01/2001   |
| FORTIS INSURANCE COMPANY | 4042-NC            | 1993-1997        |  |                      | Individual         | HCO-TQ                 |                           | NC                          | 35.00%                         | 35.00%                         | 08/01/2001                         | 12/01/2001   |
| FORTIS INSURANCE COMPANY | 4042-NH            | 1993-1997        |  |                      | Individual         | HCO-TQ                 |                           | NH                          | 35.00%                         | 35.00%                         | 04/24/2001                         | 07/01/2001   |
| FORTIS INSURANCE COMPANY | 4042-NM            | 1993-1997        |  |                      | Individual         | HCO-TQ                 |                           | NM                          | 35.00%                         | 35.00%                         | 06/19/2001                         | 09/01/2001   |
| FORTIS INSURANCE COMPANY | 4042-NV            | 1993-1997        |  |                      | Individual         | HCO-TQ                 |                           | NV                          | 35.00%                         | 35.00%                         | 04/07/2001                         | 08/01/2001   |
| FORTIS INSURANCE COMPANY | 4042-OH            | 1993-1997        |  |                      | Individual         | HCO-TQ                 |                           | OH                          | 35.00%                         | 35.00%                         | 03/27/2001                         | 07/01/2001   |
| FORTIS INSURANCE COMPANY | 4042-PA            | 1993-1997        |  |                      | Individual         | HCO-TQ                 |                           | PA                          | 35.00%                         | 35.00%                         | 06/11/2001                         | 10/01/2001   |

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|--------------------------|--------------------|------------------|--|----------------------|--------------------|------------------------|---------------------------|-----------------------------|--------------------------------|--------------------------------|------------------------------------|--|
| FORTIS INSURANCE COMPANY | 4042-SC            | 1993-1997        |  |                      | Individual         | HCO-TQ                 |                           | SC                          | 35.00%                         | 35.00%                         | 04/11/2001                         | 07/01/2001   |
| FORTIS INSURANCE COMPANY | 4042-TN            | 1993-1997        |  |                      | Individual         | HCO-TQ                 |                           | TN                          | 35.00%                         | 35.00%                         | 05/16/2001                         | 08/01/2001   |
| FORTIS INSURANCE COMPANY | 4042-TX            | 1993-1997        |  |                      | Individual         | HCO-TQ                 |                           | TX                          | 15.00%                         | 15.00%                         | 06/08/1999                         | 12/01/1999   |
| FORTIS INSURANCE COMPANY | 4042-TX            | 1993-1997        |  |                      | Individual         | HCO-TQ                 |                           | TX                          | 30.00%                         | 30.00%                         | 08/04/2003                         | 01/01/2004   |
| FORTIS INSURANCE COMPANY | 4042-UT            | 1993-1997        |  |                      | Individual         | HCO-TQ                 |                           | UT                          | 35.00%                         | 35.00%                         | 09/24/2001                         | 12/01/2001   |
| FORTIS INSURANCE COMPANY | 4042-WA            | 1993-1997        |  |                      | Individual         | HCO-TQ                 |                           | WA                          | 35.00%                         | 17.00%                         | 08/15/2001                         | 12/01/2001   |
| FORTIS INSURANCE COMPANY | 4042-WA            | 1993-1997        |  |                      | Individual         | HCO-TQ                 |                           | WA                          | 35.00%                         | 17.00%                         | 08/15/2001                         | 12/01/2002   |
| FORTIS INSURANCE COMPANY | 4042-WI            | 1993-1997        |  |                      | Individual         | HCO-TQ                 |                           | WI                          | 35.00%                         | 35.00%                         | 06/18/2001                         | 10/01/2001   |
| FORTIS INSURANCE COMPANY | 4042-WV            | 1993-1997        |  |                      | Individual         | HCO-TQ                 |                           | WV                          | 35.00%                         | 35.00%                         | 01/14/2002                         | 12/01/2002   |
| FORTIS INSURANCE COMPANY | 4043-CA            | 1993-1997        |  |                      | Individual         | HCO-TQ                 | CA                        |                             | 30.00%                         | 30.00%                         | 10/08/2003                         | 01/01/2004   |
| FORTIS INSURANCE COMPANY | 4043-FL            | 1993-1997        |  |                      | Individual         | HCO-TQ                 |                           | FL                          | 30.00%                         | 30.00%                         | 06/30/2003                         | 01/01/2004   |
| FORTIS INSURANCE COMPANY | 4040               | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | AL                          | 35.00%                         | 35.00%                         | 05/29/2001                         | 09/01/2001   |
| FORTIS INSURANCE COMPANY | 4040               | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | AR                          | 35.00%                         | 35.00%                         | 10/26/2001                         | 12/01/2002   |

| <i>Company Name</i>      | <i>Policy Form</i> | <i>Date Sold</i> | <i>Company From Which Policy Form Was Acquired</i> | <i>Date Acquired</i> | <i>Policy Type</i> | <i>Policy Category</i> | <i>Sold In California</i> | <i>Sold In Other States</i> | <i>Rate Increase Requested</i> | <i>Rate Increased Approved</i> | <i>Date Rate Increase Approved</i> | <i>Date Increased Was Issued To Policy Holders</i> |
|--------------------------|--------------------|------------------|--|----------------------|--------------------|------------------------|---------------------------|-----------------------------|--------------------------------|--------------------------------|------------------------------------|--|
| FORTIS INSURANCE COMPANY | 4040               | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | CO                          | 35.00%                         | 35.00%                         | 05/08/2001                         | 08/01/2001   |
| FORTIS INSURANCE COMPANY | 4040               | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | KY                          | 15.00%                         | 15.00%                         | 07/12/1999                         | 12/01/1999   |
| FORTIS INSURANCE COMPANY | 4040               | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | KY                          | 30.00%                         | 30.00%                         | 04/30/2003                         | 01/01/2004   |
| FORTIS INSURANCE COMPANY | 4040-AZ            | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | AZ                          | 35.00%                         | 35.00%                         | 05/16/2001                         | 08/01/2001   |
| FORTIS INSURANCE COMPANY | 4040-CA            | 1993-1998        |  |                      | Individual         | NHR-TQ                 | CA                        |                             | 30.00%                         | 30.00%                         | 10/08/2003                         | 01/01/2004   |
| FORTIS INSURANCE COMPANY | 4040-CA            | 1993-1998        |  |                      | Individual         | NHR-TQ                 | CA                        |                             | 15.00%                         | 15.00%                         | 05/19/1999                         | 12/01/1999   |
| FORTIS INSURANCE COMPANY | 4040-CT            | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | CT                          | 35.00%                         | 15.00%                         | 07/02/2001                         | 11/01/2001   |
| FORTIS INSURANCE COMPANY | 4040-DE            | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | DE                          | 35.00%                         | 20.00%                         | 04/09/2001                         | 07/01/2001   |
| FORTIS INSURANCE COMPANY | 4040-FL            | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | FL                          | 15.00%                         | 10.00%                         | 12/30/1999                         | 02/01/00   |
| FORTIS INSURANCE COMPANY | 4040-FL            | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | FL                          | 30.00%                         | 30.00%                         | 06/30/2003                         | 01/01/2004   |
| FORTIS INSURANCE COMPANY | 4040-IA            | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | IA                          | 15.00%                         | 15.00%                         | 07/12/1999                         | 12/01/1999   |
| FORTIS INSURANCE COMPANY | 4040-IA            | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | IA                          | 30.00%                         | 30.00%                         | 06/05/2003                         | 01/01/2004   |
| FORTIS INSURANCE COMPANY | 4040-IL            | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | IL                          | 15.00%                         | 15.00%                         | 05/29/1999                         | 12/01/1999   |

| <i>Company Name</i>      | <i>Policy Form</i> | <i>Date Sold</i> | <i>Company From Which Policy Form Was Acquired</i> | <i>Date Acquired</i> | <i>Policy Type</i> | <i>Policy Category</i> | <i>Sold In California</i> | <i>Sold In Other States</i> | <i>Rate Increase Requested</i> | <i>Rate Increased Approved</i> | <i>Date Rate Increase Approved</i> | <i>Date Increased Was Issued To Policy Holders</i> |
|--------------------------|--------------------|------------------|--|----------------------|--------------------|------------------------|---------------------------|-----------------------------|--------------------------------|--------------------------------|------------------------------------|--|
| FORTIS INSURANCE COMPANY | 4040-IL            | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | IL                          | 30.00%                         | 30.00%                         | 10/29/2003                         | 01/01/2004   |
| FORTIS INSURANCE COMPANY | 4040-IN            | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | IN                          | 35.00%                         | 20.00%                         | 08/08/2001                         | 11/01/2001   |
| FORTIS INSURANCE COMPANY | 4040-KS            | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | KS                          | 30.00%                         | 30.00%                         | 07/16/2003                         | 01/01/2004   |
| FORTIS INSURANCE COMPANY | 4040-KS            | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | KS                          | 15.00%                         | 15.00%                         | 07/07/1999                         | 12/01/1999   |
| FORTIS INSURANCE COMPANY | 4040-KY            | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | KY                          | 30.00%                         | 30.00%                         | 04/30/2003                         | 01/01/2004   |
| FORTIS INSURANCE COMPANY | 4040-LA            | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | LA                          | 35.00%                         | 35.00%                         | 09/26/2001                         | 01/01/2002   |
| FORTIS INSURANCE COMPANY | 4040-MD            | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | MD                          | 35.00%                         | 20.00%                         | 06/25/2001                         | 10/01/2001   |
| FORTIS INSURANCE COMPANY | 4040-ME            | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | ME                          | 35.00%                         | 35.00%                         | 05/14/2001                         | 08/01/2001   |
| FORTIS INSURANCE COMPANY | 4040-MI            | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | MI                          | 35.00%                         | 35.00%                         | 05/14/2001                         | 08/01/2001   |
| FORTIS INSURANCE COMPANY | 4040-MO            | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | MO                          | 15.00%                         | 15.00%                         | 05/12/1999                         | 12/01/1999   |
| FORTIS INSURANCE COMPANY | 4040-MO            | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | MO                          | 30.00%                         | 30.00%                         | 05/16/2003                         | 01/01/2004   |
| FORTIS INSURANCE COMPANY | 4040-MS            | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | MS                          | 25.00%                         | 25.00%                         | 05/17/2001                         | 08/01/2001   |
| FORTIS INSURANCE COMPANY | 4040-MT            | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | MT                          | 35.00%                         | 35.00%                         | 03/12/2001                         | 07/01/2001   |

| <i>Company Name</i>      | <i>Policy Form</i> | <i>Date Sold</i> | <i>Company From Which Policy Form Was Acquired</i> | <i>Date Acquired</i> | <i>Policy Type</i> | <i>Policy Category</i> | <i>Sold In California</i> | <i>Sold In Other States</i> | <i>Rate Increase Requested</i> | <i>Rate Increased Approved</i> | <i>Date Rate Increase Approved</i> | <i>Date Increased Was Issued To Policy Holders</i> |
|--------------------------|--------------------|------------------|--|----------------------|--------------------|------------------------|---------------------------|-----------------------------|--------------------------------|--------------------------------|------------------------------------|--|
| FORTIS INSURANCE COMPANY | 4040-NC            | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | NC                          | 35.00%                         | 35.00%                         | 08/01/2001                         | 12/01/2001   |
| FORTIS INSURANCE COMPANY | 4040-ND            | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | ND                          | 15.00%                         | 15.00%                         | 06/22/1999                         | 12/01/1999   |
| FORTIS INSURANCE COMPANY | 4040-ND            | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | ND                          | 30.00%                         | 30.00%                         | 04/30/2003                         | 01/01/2004   |
| FORTIS INSURANCE COMPANY | 4040-NE            | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | NE                          | 30.00%                         | 30.00%                         | 03/31/2003                         | 01/01/2004   |
| FORTIS INSURANCE COMPANY | 4040-NE            | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | NE                          | 15.00%                         | 15.00%                         | 06/22/1999                         | 12/01/1999   |
| FORTIS INSURANCE COMPANY | 4040-NV            | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | NV                          | 35.00%                         | 35.00%                         | 04/07/2001                         | 08/01/2001   |
| FORTIS INSURANCE COMPANY | 4040-OH            | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | OH                          | 15.00%                         | 15.00%                         | 05/25/1999                         | 12/01/1999   |
| FORTIS INSURANCE COMPANY | 4040-OH            | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | OH                          | 30.00%                         | 30.00%                         | 04/08/2003                         | 01/01/2004   |
| FORTIS INSURANCE COMPANY | 4040-PA            | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | PA                          | 35.00%                         | 35.00%                         | 06/11/2001                         | 10/01/2001   |
| FORTIS INSURANCE COMPANY | 4040-SC            | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | SC                          | 35.00%                         | 35.00%                         | 04/11/2001                         | 07/01/2001   |
| FORTIS INSURANCE COMPANY | 4040-SD            | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | SD                          | 15.00%                         | 15.00%                         | 05/19/1999                         | 12/01/1999   |
| FORTIS INSURANCE COMPANY | 4040-SD            | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | SD                          | 30.00%                         | 30.00%                         | 04/01/2003                         | 01/01/2004   |
| FORTIS INSURANCE COMPANY | 4040-TN            | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | TN                          | 35.00%                         | 35.00%                         | 05/16/2001                         | 08/01/2001   |



| <i>Company Name</i>      | <i>Policy Form</i> | <i>Date Sold</i> | <i>Company From Which Policy Form Was Acquired</i> | <i>Date Acquired</i> | <i>Policy Type</i> | <i>Policy Category</i> | <i>Sold In California</i> | <i>Sold In Other States</i> | <i>Rate Increase Requested</i> | <i>Rate Increased Approved</i> | <i>Date Rate Increase Approved</i> | <i>Date Increased Was Issued To Policy Holders</i> |
|--------------------------|--------------------|------------------|--|----------------------|--------------------|------------------------|---------------------------|-----------------------------|--------------------------------|--------------------------------|------------------------------------|--|
| FORTIS INSURANCE COMPANY | 4040-TX            | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | TX                          | 35.00%                         | 35.00%                         | 09/28/2001                         | 01/01/2002   |
| FORTIS INSURANCE COMPANY | 4040-UT            | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | UT                          | 35.00%                         | 35.00%                         | 09/24/2001                         | 12/01/2001   |
| FORTIS INSURANCE COMPANY | 4040-WA            | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | WA                          | 35.00%                         | 17.00%                         | 08/15/2001                         | 12/01/2002   |
| FORTIS INSURANCE COMPANY | 4040-WA            | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | WA                          | 35.00%                         | 17.00%                         | 08/15/2001                         | 12/01/2001   |
| FORTIS INSURANCE COMPANY | 4040-WI            | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | WI                          | 35.00%                         | 35.00%                         | 06/18/2001                         | 10/01/2001   |
| FORTIS INSURANCE COMPANY | 4040-WV            | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | WV                          | 35.00%                         | 35.00%                         | 01/14/2002                         | 12/01/2002   |
| FORTIS INSURANCE COMPANY | 4040-WY            | 1993-1997        |  |                      | Individual         | NHR-TQ                 |                           | WY                          | 35.00%                         | 35.00%                         | 04/06/2001                         | 07/01/2001   |